

Move-Up Program Update

List of all Move-Up Program Update (Generated on 19 May 2023 11:42)

Client Name	New Agent	NHC	PTC's Sent	PTC's Rec	Grade	DOM	Agent	Home Price	NH Close Date	Comments
Walters, LeRoy	Beth Hubbard	N	N	N			Kamala Hunter	\$0		5/19 Left another message & sent an email. 5/17 Received referral & left a message for customer.
Davis, Eric	Christine Lacasse	N	✓	N			Rick Kolb	\$0		5/16 Discussed with seller and assigned our Realtor.
Gopi, Rohit	Cindy Greathouse	N	✓	N			Kim Clayton	\$0		Appt scheduled for Tuesday 5/23 at 4:00.
Duff, Sean	Cristina DiMarzio	✓	✓	✓	В		Jodi Willis	\$374,990	09- 01-23	5/16 Appt went well, seller preparing the home for market. 5/13 MUA-CMA graded B for a bit less risk than normal for a contingency based on the 375k agreed to list price and est 45 days to go under contract. Beautiful home with nicer upgrades than most, large cul-de-sac lot & 3 car garage which is hard to come by in this area. Seller has both the ability and willingness to reduce if needed. Should make a great contingency.
Gilner, Brian	Frank Allen	✓	✓	✓	Α	5	Mark Fisher	\$639,900	03- 01-24	5/16 Three showings with decent feedback. 5/14 New listing. 5/1 MUA-CMA graded A for very little risk based on the \$640k agreed to list price & est 30 days to go under contract. Will be the only listing in this sought after area. Are starting a bit high due to lack of supply but are willing to reduce if no offers. Should be a great contingency.
Moralesperez, Frankie	Janel Brown	N	✓	✓	С		Tom Ash	\$279,990		OUT OF STATE: 5/16 Three showings since reducing, good feedback & 1 interested. 5/11 Reduced 5k. 5/9 Two showings, 1 said the price was a bit high. 5/1 Zero showings & will be discussing a price reduction with the seller.
Hypes, Chadwick	Kelly Mayer	✓	✓	✓	F	93	Rick Kolb	\$469,000	07- 01-23	5/16 Zero showings, requesting another price reduction. 5/9 One showing stating it is over priced and the pet smell is back. 5/1 Zero showings, removed dogs and did a deep clean to try to remove pet odor. 4/24 Owner denied a couple showings, and didn't want to leave during the open house.
Olowoyo, Dele	Mark Uriell	N	✓	✓	В	37	Mike Merrick	\$424,990		5/16 Four showing and negotiating a good offer. 5/9 Three showings since the reduction and good feedback. 5/3 Reduced 10k. 5/1 Zero showings, so requesting a reduction.
Morgan, Tessia	Randy Hoyle	✓	•	Ć	С		Joyce Carmichael	\$330,000	06- 01-23	Resale under contract to close 5/30. Past option period, waiting on appraisal.
Smith, Edward	Randy Hoyle	✓	✓	1	В		Scott Davidson	\$297,900	05- 31-23	Resale closed. CD & DA sent.
Grossman, Lauren	Randy Hoyle	✓	✓	✓	NC		Guaranteed Lease	\$0	08-	Guaranteed Lease Program: Signed lease & copy of deposit check provided to loan officer.

